



For Immediate Release

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Relyco Closes Out Successful 2013 and Kicks Off 25th Anniversary in 2014

Records milestone revenue and customer growth

Dover, N.H., January 22, 2014 – [Relyco®](#), a leading provider of [value-added business printing and payment solutions](#) since 1989, today announced that the company closed out a very successful 2013 with substantial sales and customer growth. Relyco continues to record milestone growth year over year. And, in 2014, Relyco celebrates 25 years of providing its customers with high quality products and customer service in the industry.

Building upon its reputation as a leading provider and innovator of business printing and payment solutions, Relyco continues to grow year over year. In 2013, Relyco increased its customer base and expanded existing business across all vertical markets for its entire line of products. Some notable new customers in 2013 included Nestle PURINA, CBS TELEVISION DISTRIBUTION, Target Corporation, Dollar Thrifty Automotive Group, Bose® Corporation, Bristol-Myers Squibb, and many federal government agencies.

“Four consecutive years of milestone growth gives us a lot of momentum heading into our 25th year of business. This is a great accomplishment for the company and something I am extremely proud of,” said Mike Steinberg, president and CEO of Relyco. “Since founding Relyco in 1989, it was my mission to build a company based on delivering the highest quality products with the very best customer service. We as a team have accomplished that and more in the last 25 years and we look forward to helping our customers for many more years.”

Highlights of Relyco’s successful 2013:

- Relyco’s [REVLAR waterproof synthetic paper](#) is now the company’s best selling and fastest growing product line
- Achieved record sales of Relyco’s [ULTRASEAL pressure seal self-mailer forms](#) in 2013 with many big deals as companies look to streamline their direct mail operations
- Launched a new line of [digital inkjet substrates](#), including:
 - [DURASEAL Inkjet Envelopes](#)
 - [ENDURA LABEL Inkjet Labels](#)
 - [WinkJET Wide Format Inkjet Roll Substrates](#)
- Added new products to the [REVLAR line of waterproof paper substrates](#), including new labels, sizes and pre-die cut products
- Launched the new [RPX Solutions division of Relyco](#) focused on delivering automated accounts payable and payroll solutions to enable customers to “go paperless”



Within Relyco's three primary product groups ([Payment and E-Document Solutions](#), [Self Mailer Pressure Seal Forms](#), and [Innovative Laser and Digital Substrates](#)), the company delivers ultimate quality and performance to its customers at the best possible price. Whether a customer is looking for a custom or stock printed item or transitioning to an electronic process, Relyco works with each customer to provide solutions that best meet their requirements. Contact Relyco by calling 1-800-777-7359, emailing info@relyco.com, or visiting www.relyco.com today to learn more.

Relyco's new RPX Solutions division offers best-of-breed accounts payable and payroll ePayment solutions that enable customers to save significant time and money by automating manual processes and eliminating paper payments. To learn more, call RPX Solutions at 1-877-230-7112, email info@rpxsolutions.com, or visit www.rpxsolutions.com.

About Relyco

With over 20,000 customers worldwide, Relyco is a leading provider of value-added business printing and payment solutions, including custom digital packaging, waterproof paper, ePayment solutions, payroll paycards, carbonless laser forms, and more. As one of the largest distributors of laser and digital applications, including laser checks and other high-security documents, Relyco's long-standing membership in the ASC X9AB check processing committee and extensive experience with fraud prevention strategies and new forms technologies positions it as the most innovative leader in the business printing solutions field. Relyco's customers include Google, PepsiCo, Samsung, Adobe and Microsoft. For more information, please visit www.relyco.com.

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