



FOR IMMEDIATE RELEASE

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**Relyco Grows Customer Base in First Quarter of 2012 by
Adding More than 650 New Customers**

Introduction of Paymode-X ePayment solution, partnership with Ricoh Canada, and new executive hire help propel Relyco to a successful first quarter

Dover, N.H., April 17, 2012 – [Relyco](#), a leading provider of value-added [business printing and payment solutions](#), today announced the completion of a successful 2012 first quarter in which the company grew its customer base with the addition of more than 650 new customers. With the introduction of the [Paymode-X ePayment Network](#), a partnership with Ricoh Canada, and the hiring of a new vice president of ePayment solutions, Relyco continued to experience significant growth while establishing itself as an industry leader in business printing and payment solutions.

Building upon its dedication to customer service and the continued rollout of innovative substrate products and payment solutions that customers are demanding, Relyco continues to grow quarter over quarter. In Q1 2012, Relyco significantly increased its customer base and expanded existing business across all vertical markets for its entire line of products. Some notable new customers included Amtrak, Discovery Cove Orlando, Hershey Entertainment and Resorts, Kraft Foods Inc., Pac-12 Conference, and many federal government agencies.

“I’d like to congratulate the entire Relyco team on a great first quarter as everyone stepped up to contribute to our successful start to 2012,” said Mike Steinberg, president of Relyco. “One of the most exciting developments in the first quarter was the launch of our Paymode-X ePayment Network. Many of our customers are now investigating how to streamline their accounts payable operations by transitioning from paper-based check payments to more efficient ePayment solutions. With Paymode-X, we are now offering an easy and affordable cloud-based solution that eliminates the implementation barriers associated with other ACH payment solutions – enabling users to be up-and-running in just a matter of weeks.”

Highlights of Relyco’s first quarter of 2012:

- Addition of more than 650 new customers in the first quarter
- Launched [Paymode-X](#), the largest and fastest growing settlement network that makes paper-to-electronic migration fast, safe, and easy. Companies can make payments with unlimited digital remittance through the secure, Web-based portal, as well as present purchase orders and receive and approve invoices
- Partnered with Ricoh Canada which approved both Relyco’s [DigiPOP personalized digital packaging solutions](#) and [REVLAR waterproof paper](#) for use on their production printers to offer the product to its customers in Canada

(more)

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- Hired Michael Johnson as vice president of ePayment solutions to lead the company's initiative to help transition customers from traditional methods of paper-based check payments to time and money saving electronic payment methods for accounts payable and payroll.

Within Relyco's three primary product groups ([Payment and E-Document Solutions](#), [Self Mailer Pressure Seal Forms](#), and [Innovative Laser and Digital Forms](#)), the company delivers ultimate product quality and performance to its customers at the best possible price. Whether a customer is looking for a custom or stock printed item or transitioning to an electronic process, Relyco works with each customer to provide solutions that best meet their requirements. Contact Relyco by calling 1-800-777-7359 or emailing info@relyco.com today to learn more.

About Relyco

With over 10,000 customers worldwide, Relyco is a leading provider of value-added business printing and payment solutions, including custom digital packaging, waterproof paper, ePayment software, carbonless laser forms, and more. As one of the largest distributors of laser and digital applications, including laser checks and other high-security documents, Relyco's long-standing membership in the ASC X9AB check processing committee and extensive experience with fraud prevention strategies and new forms technologies positions it as the most innovative leader in the business printing solutions field. Relyco's customers include Google, PepsiCo, Samsung, Adobe and Microsoft. For more information, please visit www.relyco.com.

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